

# Wilkins Kennedy your perfect partner

Talent and dedicated expertise have no limits. At Wilkins Kennedy, our well trained, enthusiastic partners and staff provide an engaging, supportive and professional service which is tailored specifically to our clients' needs through our local offices and specialist departments \$\frac{1}{2}\$

Wilkins Kennedy is a well established, award winning chartered accountancy and business advisory firm, offering bespoke, partner-led services to individuals and businesses since 1882.

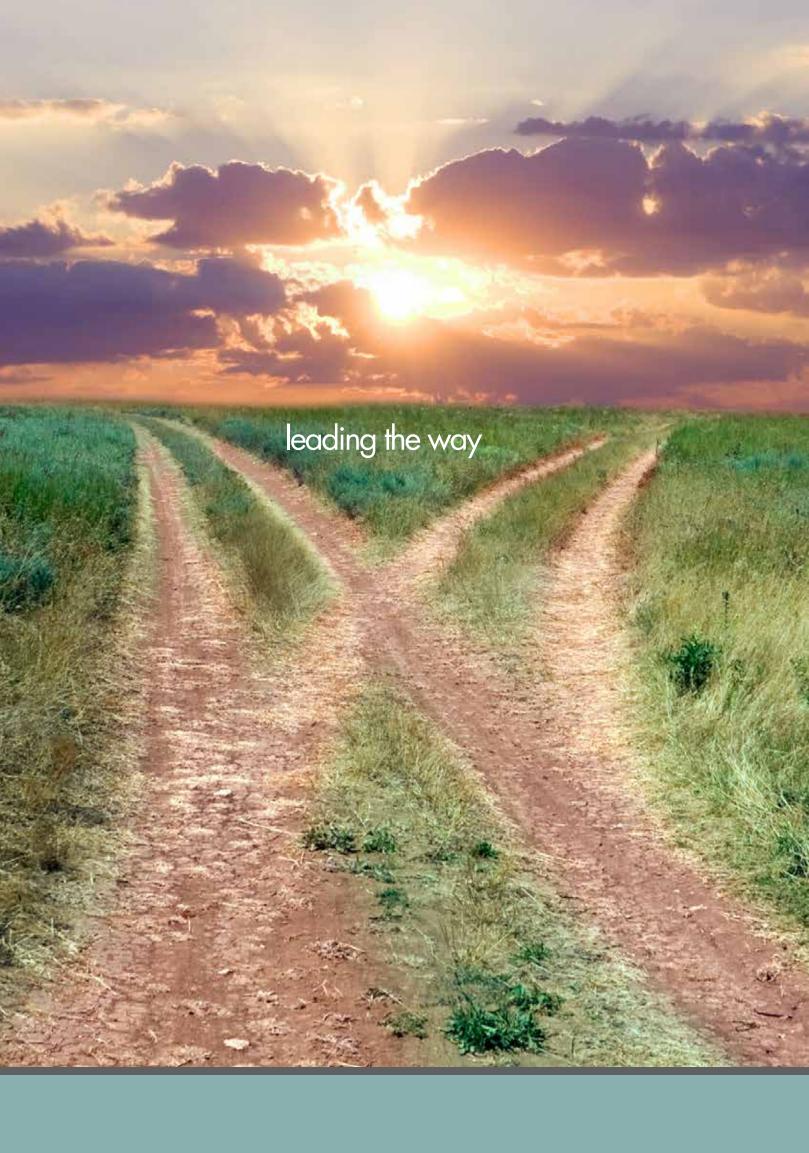
Today, Wilkins Kennedy has a regional office structure and a dedicated team of partners and staff to help provide a seamless and personal service to many different businesses.

Whether you are a start-up growing into a fledgling SME, or a well established global conglomerate, Wilkins Kennedy's flexible, wide reaching approach provides you with a targeted and comprehensive range of financial reporting and business advisory services.

One of the many benefits of working with Wilkins Kennedy is a high level of engaged involvement from partners and staff, who listen carefully to your requirements. They will take the time to assess and understand you and your organisation before applying a professional approach to help you with your business.

No detail is regarded too minor by Wilkins Kennedy's partners and staff who can offer experience deep enough for any task, and broad enough to cover a full range of services to a variety of clients.

Wilkins Kennedy are large enough to do the job and small enough to care. You and your organisation deserves the highest level of support and personal service, and Wilkins Kennedy can provide it.



# **Our Services**

At Wilkins Kennedy, our objective is to work closely with you so that we can tailor the perfect package and deliver the most cost-effective and meaningful support possible. We provide a full range of financial and business advisory services for a variety of enterprises including:

## **Audit and Assurance**

By taking an holistic and analytical look at your business, our trained audit partners and staff can work with you to highlight current and future areas of risk and profitability, using proven methodologies.

## **Business and Advisory**

Whether you are starting up a new venture or identifying ways to grow and raise profits, we offer practical advice and guidance to help you plan for a secure future. We can also help with risk management and financial planning.

## **Corporate Finance**

Our successful track record and reputation has been built on strong funder relationships, established over a number of years and our team of dedicated advisers offers a complete choice of corporate finance services in relation to buying, developing and selling companies.

# **Corporate Tax**

Whether it is compliance or planning and consulting, our experienced tax teams are on hand to deliver specialist advice and commercial solutions tailored to your particular circumstances.

# **Financial Management**

Through our Independent Financial Services subsidiary company we are able to help our clients to plan their financial future.

Specialist investment advisers offer a highly personalised service to help corporate and personal clients achieve their unique financial goals and make the most of their money.

# **Forensic Accounting**

Conducting investigations concisely and impartially is what our team of forensic accountants are trained to do. We provide independent advice in legal disputes, help you build a case or obtain settlements in claims through mediation or expert determination.

## **Human Resources**

Employment law can be complex, but our specialist team is able to work with you to secure your investment in staff across all market sectors whilst ensuring compliance with the law and the development of best practice. We can also help you with any aspects of your payroll, whether it is just to cover an emergency or fully outsourced to us. We can also offer advice on how to improve the efficiency of your current system to suit the ever-changing needs of organisations today.

# **Outsourcing**

Outsourcing frees up time for you and your staff and we can help you with the running of your business, whether it is in the UK or overseas. You will benefit from a dedicated team, who can help with the monthly management of accounts from budget to actual costs, as well as VAT and bank reconciliations. We can also help you build a clear business case, with specific objectives and clear measurements as well as any risks that need to be managed.

## **Private Client**

Our expert tax advisers will provide you with the correct guidance in all areas of personal taxation, including Inheritance Tax planning; advising on trust arrangements; and together with independent financial advisers, advise regarding tax efficient investments.

# **Restructuring and Recovery**

We have a strong, professional record in providing practical solutions to organisations and individuals in financial distress. We will work closely with you and your stakeholders to provide realistic options to resolve your issues quickly and effectively.

## VAT

We are here to help you every step of the way. Our VAT staff have worked with a range of organisations for many years, helping them with services including registration and advisory support to reviews and health checks.



# **Our Sectors**

We offer decades of experience in several specialist groups and provide support and professional services to clients across all functions including the following sectors:

## **Farming and Agriculture**

With over 80 years of experience in dealing with the farming fraternity, merchants and other associated professionals, we are in an ideal position to understand the individual nature of the sector. Our client portfolio encompasses arable operations, livestock and fruit. We can help with a comprehensive range of services including financial reporting and taxation, structuring and regulation, outsourced services as well as mergers, acquisitions and retirements.

## **Financial Markets**

Our dedicated team is always up-to-speed with new regulations, ready to anticipate clients' needs providing both commercial and regulatory advice. We can help you with structuring and regulatory reporting, corporate finance, corporate and personal tax planning and compliance, risk management, management accounting, statutory accounts and audit.

## Insurance

We have broad and extensive experience in dealing with the complex dynamics involved in the insurance broking sector, bringing peace of mind through pragmatic solutions.

## International

If you are a UK company with ambitions to operate internationally or an overseas company establishing your business in the UK for the first time, Wilkins Kennedy's specialists can work with you to reduce the risk of venturing into a foreign country and help you to avoid making costly mistakes.

We offer expertise in assisting non-domiciled clients in planning their UK tax affairs, as well as advice on issues such as domicile status and remittance planning, which are key matters for the international private client. We also provide thoughtful analysis and practical solutions associated with any family offshore trust or company structure and provide tax advice to those arriving or departing from the UK. Expats and overseas UK property owners find our non resident landlord and inheritance tax planning service of particular interest.

## **Not-for-Profit**

Our not-for-profit group works with organisations throughout the UK and overseas and provides a complete range of audit, accounting and business advisory services across a wide range of sectors. We recognise that not every not-for-profit organisation needs the same support and advice and that the day to day challenges facing your organisation are complex and unique. Our flexible, wide reaching approach allows us to provide a bespoke advisory service, giving you the opportunity to reach your maximum potential and achieve your goals. We offer a wealth of experience to the not-for-profit sector with services from direct taxation to trustee support and financial planning to VAT.

# Oil and Gas (Falkland Islands)

We have the relevant experience, financial skills and tax expertise to assist many types of organisations engaged in the oil and gas industry in the Falkland Islands.

## PFI

We provide advice to private sector businesses looking to secure long-term contracts, as well as public sector organisations embarking on PPP/PFI projects. Our multidisciplinary team combines specialist expertise with sector knowledge to achieve the best deal possible.

## **Property and Construction**

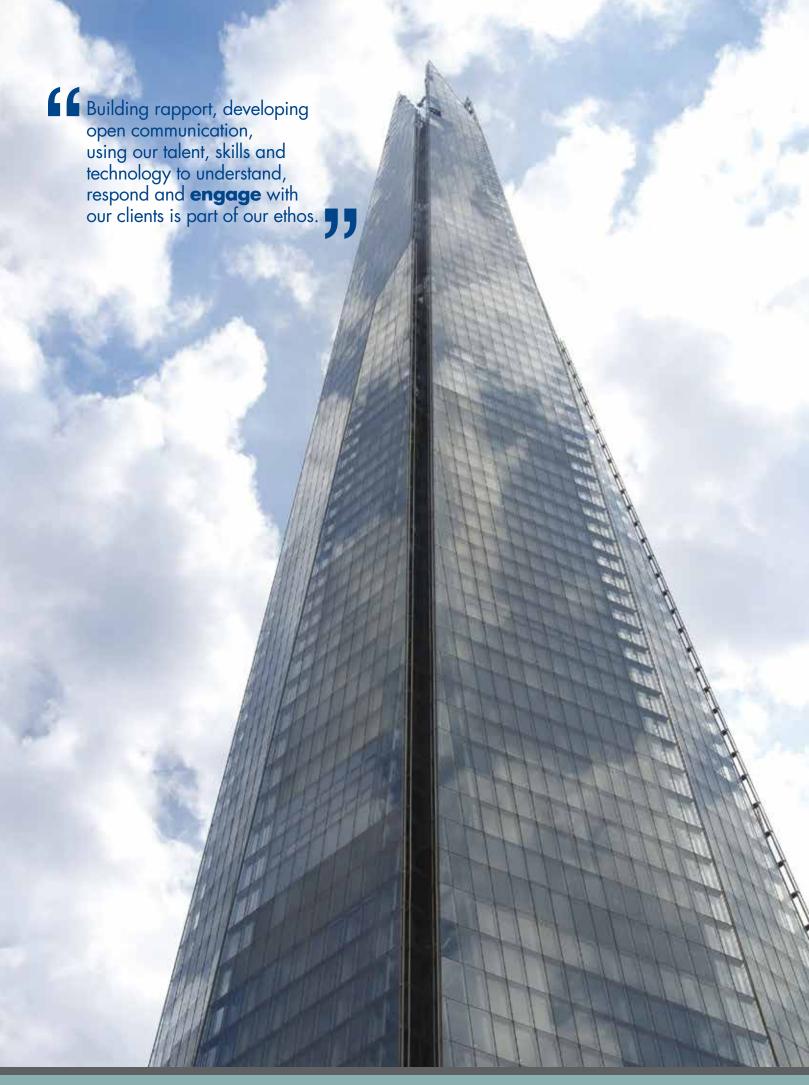
Our thoughtful advisers provide a full range of services to help you exploit all opportunities in this progressive sector. We can also help with all aspects of property development, capital allowances, VAT and SDLT.

## **Public Sector**

Public sector organisations are under increasing pressure to improve service, delivery and performance while increasing value for money. Our dynamic team combines commercial and technical experience with a personal approach to create tangible improvements in organisations across the UK and Europe.

## **Solicitors**

We provide a range of services and support to professional practices with dedicated specialists, working with both the practice and their clients. We are here to help you make sense of the relevant regulations and provide accounting, business and tax advice and have a number of Lexcel accredited consultants across the firm. Our specialist group, WK Law, hosts a series of CPD qualifying seminars covering important sector issues, legislative updates and proactive planning ideas.



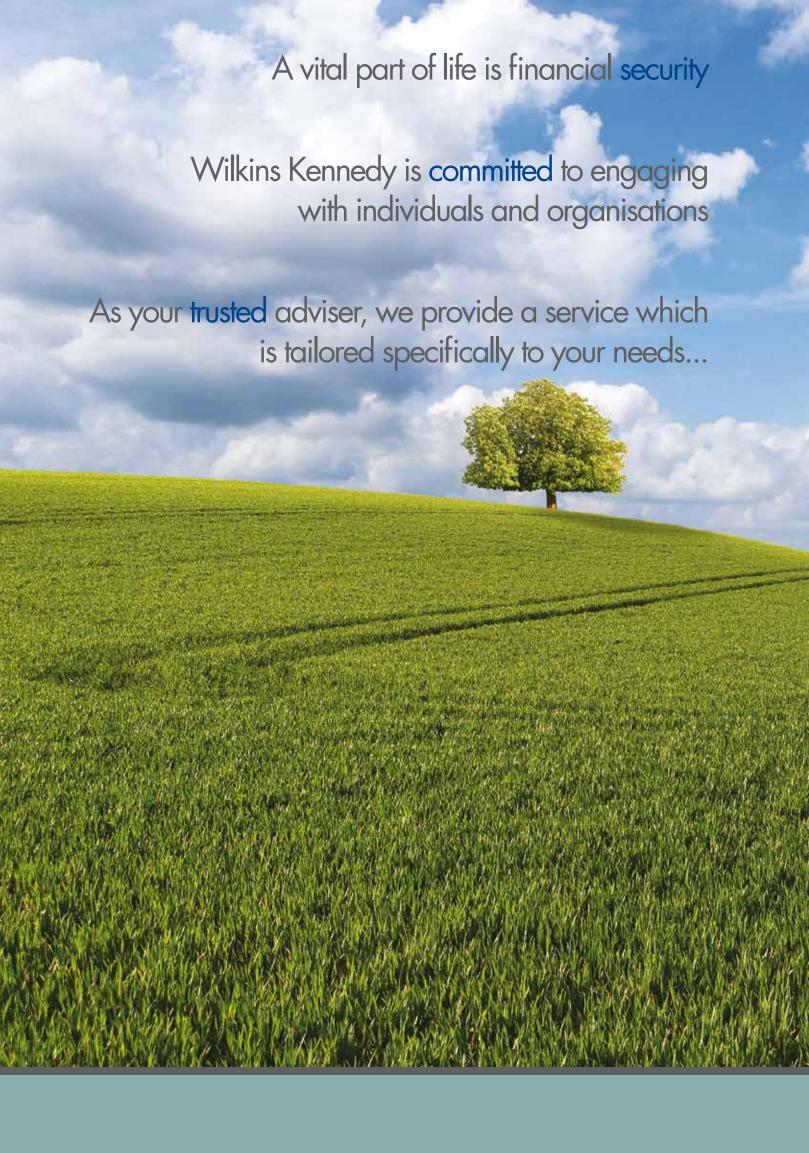
# Our Culture

As a fast growing, mid-tier UK accountancy firm, Wilkins Kennedy has an excellent reputation for assessing individual and business needs in a changing marketplace and delivering intelligent, practical financial solutions.

We think it is important to have a trusted, knowledgeable business partner to work with and help you with the many challenges you encounter. At Wilkins Kennedy, we are committed to engaging with both individuals and organisations to deliver the technical expertise and insight required.

We pride ourselves in knowing you, your industry and its needs in order to deliver the skills you expect in order to succeed. As your trusted adviser, we can provide an engaging, supportive and professional service which is tailored specifically to your needs. Our local offices and specialist departments are here to help you.









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This firm is not authorised under the Financial Services and Markets Act 2000 but we are able in certain circumstances to offer a limited range of investment services to clients because we are members of the Institute of Chartered Accountants in England and Wales. We can provide these investment services if they are an incidental part of the professional services we have been engaged to provide.

We use the word partner to refer to a member of the LLP, Company or to an employee of equivalent status.







